

9061 FUJI LOGISTICS CO., LTD. Summary of Consolidated Quarterly Financial Results (from April to December 2006)

(Unit: Million yen)

	First Quarter		First Half		Third Quarter		Third Quarter (cumulative)			Annual	
	FY2005	FY2006	FY2005	FY2006	FY2005	FY2006	FY2005	FY2006	Change	FY2005	FY2006
	(4-6/2005)	(4-6/2006)	(4-9/2005)	(4-9/2006)	(10-12/2005)	(10-12/2006)	(4-12/2005)	(4-12/2006)		(4/2005-3/2006)	(4/2006-3/2007)
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual		Actual	Forecast
Service revenues (¥ Million)	9,409	10,112	19,269	20,202	9,878	10,645	29,148	30,848	1,699	39,555	41,500
General customers (¥ Million)	4,727	4,942	9,728	10,065	4,942	5,517	14,671	15,582	911	19,746	21,300
(% to total service revenues)	50.2	48.9	50.5	49.8	50.0	51.8	50.3	50.5	+0.2	49.9	51.3
Fuji Electric Group (¥ Million)	4,682	5,170	9,541	10,137	4,936	5,128	14,477	15,265	787	19,808	20,200
(% to total service revenues)	49.8	51.1	49.5	50.2	50.0	48.2	49.7	49.5	(0.2)	50.1	48.7
Operating income (¥ Million)	79	146	238	284	183	324	421	609	187	620	860
Ordinary income (¥ Million)	77	144	233	279	172	308	405	587	182	597	830
Net income (¥ Million)	2	68	64	111	62	156	126	267	141	220	350
Net income per share (Yen)	0.11	2.80	2.63	4.57	2.54	6.39	5.17	10.96	+5.79	7.38	14.33
Dividends per share (Yen)	—	—	3.00	3.00	—	—	—	—	—	7.00	7.00
Total assets (¥ Million)	26,226	28,484	27,081	28,280			28,495	28,434	(151)	28,949	
Net assets (¥ Million)	10,425	10,658	10,512	10,696			10,526	10,791	264	10,582	
Equity ratio (%)	39.8	36.9	38.8	37.3			37.0	37.5	+0.5	36.6	
Net assets per share (Yen)	426.80	430.38	430.43	431.94			431.06	435.72	+4.66	431.72	
Retained earnings (¥ Million)	4,939	5,014	5,000	5,057			4,989	5,140	150	5,083	
Interest-bearing debt (¥ Million)	4,521	7,161	4,996	6,624			5,494	6,542	1,047	6,541	
CF from operating activities (¥ Million)	(150)	15	465	568			(309)	573	882	454	
CF from investing activities (¥ Million)	(583)	(806)	(957)	(852)			(1,786)	(938)	847	(2,338)	
CF from financing activities (¥ Million)	384	517	833	(20)			1,905	(177)	(2,082)	2,300	
Cash and cash equivalents (¥ Million)	2,036	2,549	2,730	2,516			2,206	2,290	83	2,821	
Capital expenditure (¥ Million)	219	104	1,472	257			2,155	326	(1,829)	2,428	
Depreciation and amortization (¥ Million)	187	211	378	414			579	628	48	816	
Number of employees (¥ Million)	—	—	891	966			—	—	—	915	

Note 1 The above forecasts are based on information available as of the date on which these materials were released. Actual results are subject to change due to various future events and may differ from these figures.

Note 2 Expected net income per share calculation is based on the number of outstanding shares as of March 31, 2006.



Pack'n Solution

Cardboard-box robot "Fuji Pack'n" is our mascot

Consolidated Quarterly Financial Results For the Nine Months Ended December 31, 2006

January 29, 2007

Name of the listed company: Fuji Logistics Co., Ltd.
 Listed stock exchange: TSE Second Section
 Code Number: 9061
 Address of principal executive office: Tokyo, Japan
 (Web site: <http://www.fujibuturyu.co.jp/>)
 Representative: Michio Kobayashi, President and Representative Director
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1. Notes Related to the Preparation of the Consolidated Quarterly Financial Information

- (1) Adoption of simplified accounting method: This report has been prepared mostly with the same method as the semi-annual financial report.
- (2) Change in accounting method from the most recent fiscal year: No
- (3) Change in number of consolidated subsidiaries and affiliated companies accounted for under the equity method: No

2. Financial Status and Operating Results for the Nine Months Ended December 31, 2006 (April 1, 2006 to December 31, 2006)

Amounts are rounded off to nearest million yen throughout this report.

(1) Consolidated Results of Operations

	Service revenues		Operating income		Ordinary income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2006	30,848	5.8	609	44.5	587	45.0
Nine months ended December 31, 2005	29,148	7.4	421	(23.3)	405	(26.3)
Year ended March 31, 2006	39,555	-	620	-	597	-

	Net income		Net income per share: Basic		Net income per share: Fully diluted	
	Millions of yen	%	yen		yen	
Nine months ended December 31, 2006	267	111.9	10.96		-	
Nine months ended December 31, 2005	126	(36.6)	5.17		-	
Year ended March 31, 2006	220	-	7.38		-	

Notes:

1. Average number of outstanding shares during term (consolidated):
 For the nine months ended December 2006: 24,416,529 shares
 For the nine months ended December 2005: 24,424,635 shares
2. Percentages shown next to service revenues, operating income, ordinary income and net income represent year-on-year changes.

(2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	yen
December 31, 2006	28,343	10,791	37.5	435.72
December 31, 2005	28,495	10,526	37.0	431.06
March 31, 2006	28,949	10,582	36.6	431.72

Note: Number of outstanding shares at end of period (consolidated):

December 31, 2006:	24,413,646 shares
December 31, 2005:	24,419,716 shares

(3) Consolidated Cash Flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash & cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Nine months ended December 31, 2006	573	(938)	(177)	2,290
Nine months ended December 31, 2005	(309)	(1,786)	1,905	2,206
Year ended March 31, 2006	454	(2,338)	2,300	2,821

3. Consolidated Financial Results Forecasts for the Year Ending March 31, 2007 (April 1, 2006 - March 31, 2007)

The consolidated financial forecasts for the fiscal year ending March 31, 2007 have not been changed from those announced on April 27, 2006.

	Service revenues	Ordinary income	Net income	Net income per share
	Millions of yen	Millions of yen	Millions of yen	yen
Year ending March 31, 2007	41,500	830	350	14.33

Notes:

1. The non-consolidated financial forecasts for the fiscal year ending March 31, 2007 have not been changed from those announced on April 27, 2006.
2. The above forecasts are based on information available as of the date on which these materials were released. Actual results are subject to change due to various future events and may differ from these figures.

Overview of the Third Quarter Ended December 31, 2006

The Japanese economy continues to expand supported by domestic private demand, such as increased capital investment, on the back of improved corporate earnings, though the pace of growth has slowed somewhat. On the other hand, crude oil prices still remain high, and there are concerns regarding the effects these prices will have on the Japanese economy.

In the logistics industry, international cargo services for destinations such as Asia are expected to remain steady. The total domestic transport volume is expected to continuously decrease because the movement of production-related cargo and consumption-related cargo will be stable, and construction-related cargo will remain sluggish because of restricted public investment.

Under these market conditions, our Group announced the 3-year medium-term management plan (2006 to 2008). Our Group aims to realize a long-term vision of “**becoming a leading 3PL company**” under this plan, and the core strategy will be to strengthen fieldwork capability (= personnel training). We will also strive to become **an irreplaceable company for all stakeholders**, provide logistics services that truly satisfy our customers based on our behavioral guidelines represented by “Challenge, Change, Action,” and to actively expand our business.

Service revenues increased 1,699 million yen year-on-year to 30,848 million yen (up 5.8% year-on-year).

Service revenues to general customers outside the Fuji Electric Group increased by 911 million yen to 15,582 million yen (up 6.2% year-on-year and accounting for 50.5% of total service revenues). This rise in service revenues was attributable to revenues from logistics center operations for a major mail order company (an order received in October 2005) and precision electronic parts maker (an order received in July 2005), which more than offset revenue lost as a result of withdrawal from unprofitable operations. In addition, the performance of SII Logistics Inc., which became a consolidated subsidiary last year, was strong.

Service revenues to the Fuji Electric Group increased by 787 million yen to 15,265 million yen (up 5.4% year-on-year and accounting for 49.5% of total service revenues). Vending machine-related volumes were poor, but outbound transport volumes of power generator and transformer plants remained strong, and domestic and overseas transport volumes of magnetic recording media and photoconductive drums increased. Transport volumes of control devices such as inverters were also solid.

Operating income increased by 187 million yen to 609 million yen (up 44.5% year-on-year). This reflected increase in service revenues as well as contribution of rationalization under the Toyota Production System (TPS) despite increases in warehouse rent for the metropolitan logistics center that started operations in November 2005, depreciation expenses and labor costs for new order receipt operations.

Ordinary income increased by 182 million yen to 587 million yen (up 45.0% year-on-year), because of an increase in operating income.

Net income increased by 141 million yen to 267 million yen (up 111.9% year-on-year), reflecting an increase in operating income.



<Consolidated Service Revenues by Customer Group>

(Unit: millions of yen)

	Nine months ended December 31, 2005		Nine months ended December 31, 2006		Change	
	Amount	%	Amount	%	Amount	%
General customers	14,671	50.3	15,582	50.5	911	6.2
Fuji Electric Group	14,477	49.7	15,265	49.5	787	5.4

<Consolidated Service Revenues by Segment >

(Unit: millions of yen)

	Nine months ended December 31, 2005	Nine months ended December 31, 2006	Change	Change (%)
Domestic Logistics	24,098	24,534	435	1.8
Other Businesses	5,050	6,313	1,263	25.0

Changes in Financial Condition (Consolidated)

As of the end of the third quarter, total assets came to 28,343 million yen, a decrease of 606 million yen compared to the end of the previous fiscal year. This was primarily due to payment for the construction of a logistics center completed in the previous fiscal year.

Consolidated Cash Flows

As of the end of the third quarter, cash and cash equivalents came to 2,290 million yen, 531 million yen less than at the end of the previous fiscal year. The status of cash flows and their factors are described below.

<Cash Flows from Operating Activities>

Net cash provided by operating activities amounted to 573 million yen, mainly reflecting a rise in net income before taxes of 562 million yen and depreciation expenses of 628 million yen, offset by a decrease of 450 million yen owing to an increase in trade receivables and payables.

<Cash Flows from Investing Activities>

Net cash used in investing activities amounted to 938 million yen, mainly due to payment for the construction of a logistics center completed in the previous fiscal year.

<Cash Flows from Financing Activities>

Net cash used in financing activities amounted to 177 million yen, primarily due to dividend payment of 170 million yen.

Business Outlook for the Fiscal Year

The outlook for consolidated business results for the fiscal year ending March 2007 have not changed since the previous announcement (April 27, 2006).

<Consolidated Financial Results Forecast>

(Unit: millions of yen)

	Year ended March 31, 2006	Year ending March 31, 2007 (Forecast)	Change	Change (%)
Service revenues	39,555	41,500	1,944	4.9
Operating income	620	860	239	38.6
Ordinary income	597	830	232	38.9
Net income	220	350	129	58.9

Consolidated Financial Results by Year

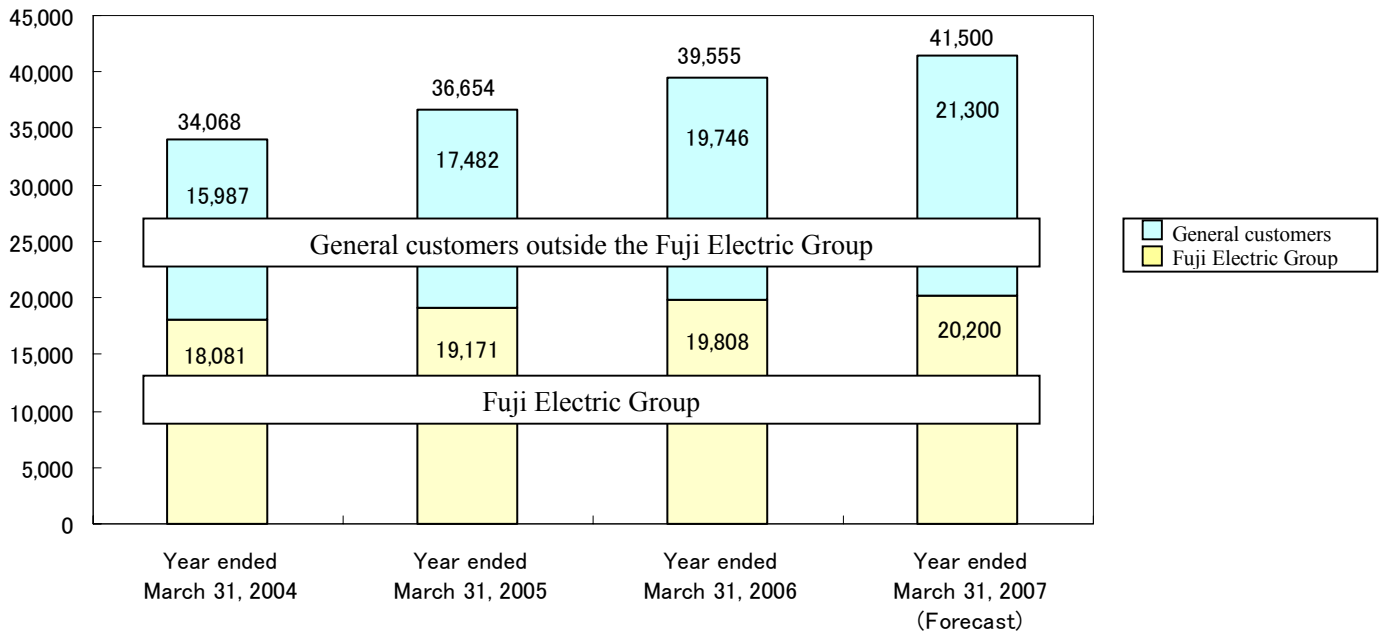
<Consolidated financial results for the past three fiscal years and forecast for the current year>

(Unit: millions of yen)

	Year ended March 31, 2004	Year ended March 31, 2005	Year ended March 31, 2006	Year ending March 31, 2007 (Forecast)
Service revenues	34,069	36,654	39,555	41,500
Operating income	795	807	620	860
Ordinary income	805	825	597	830
Net income	358	245	220	350

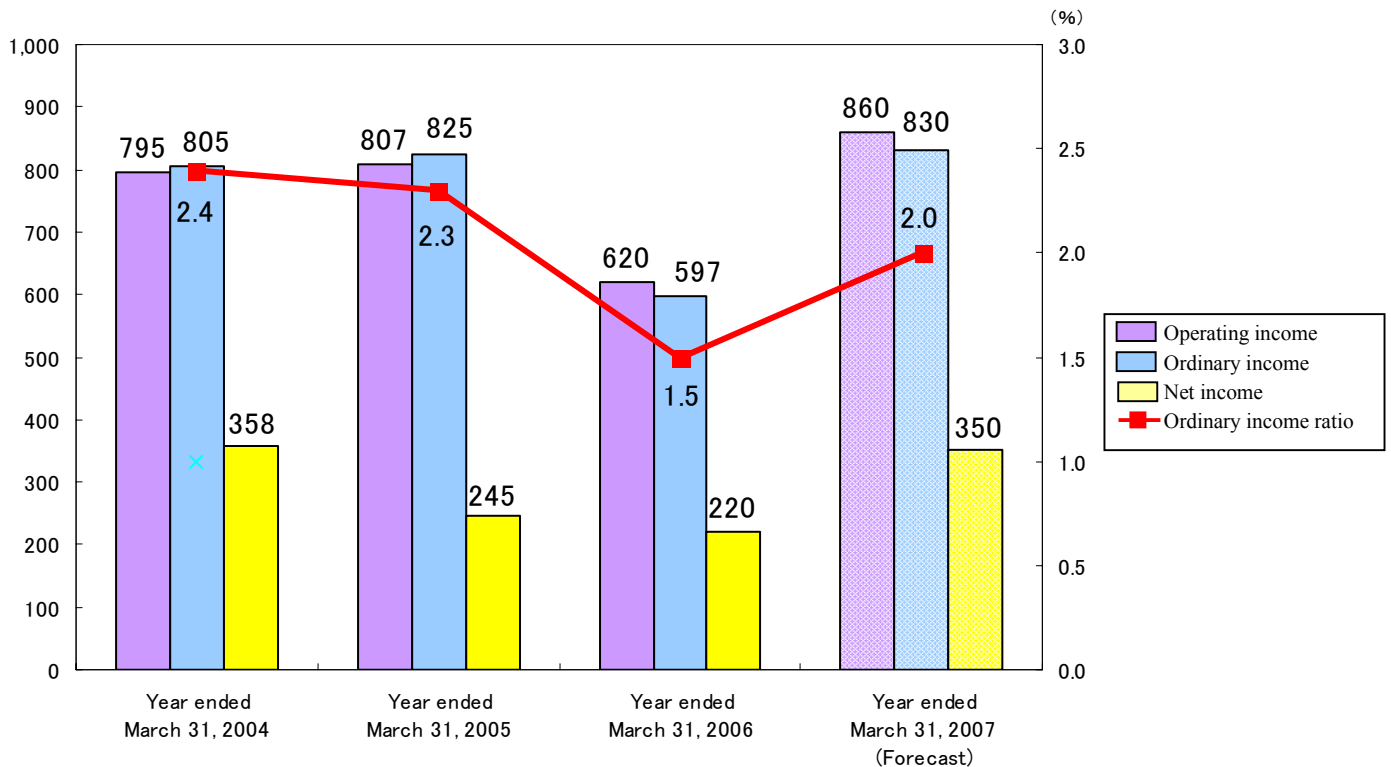
Change of Consolidated Service Revenues

(Millions of yen)



Change of Operating Income, Ordinary Income and Net Income

(Millions of yen)



Consolidated Quarterly Balance Sheet

(Unit: millions of yen)

Item	Period		March 31, 2006		December 31, 2006		Change	December 31, 2005	
	Amount	%	Amount	%	Amount	Amount	%		
Assets									
Current assets	15,113	52.2	14,956	52.8	(157)	14,590	51.2		
Cash and cash equivalents	1,285		1,694		408	1,222			
Trade receivables	11,015		11,318		302	11,110			
Money deposited	1,536		596		(939)	984			
Others	1,276		1,347		71	1,274			
Fixed assets	13,836	47.8	13,387	47.2	(449)	13,904	48.8		
Property, plant and equipment	10,520	36.4	10,188	35.9	(331)	10,476	36.8		
Intangible assets	960	3.3	892	3.2	(67)	981	3.4		
Investments and other assets	2,355	8.1	2,305	8.1	(50)	2,447	8.6		
Total assets	28,949	100.0	28,343	100.0	(606)	28,495	100.0		
Liabilities									
Current liabilities	12,357	42.7	11,545	40.7	(811)	12,516	43.9		
Trade payables	6,858		6,711		(147)	7,608			
Short-term borrowings	3,144		2,967		(176)	3,324			
Others	2,354		1,867		(487)	1,583			
Long-term liabilities	5,860	20.2	6,006	21.2	146	5,302	18.6		
Long-term debt	2,697		2,924		227	2,070			
Reserve for employees' retirement benefits	2,302		2,324		22	2,337			
Others	860		756		(103)	894			
Total liabilities	18,217	62.9	17,552	61.9	(665)	17,818	62.5		
Minority interests									
Minority interests in consolidated subsidiaries	149	0.5	-	-	(149)	149	0.5		
Shareholders' equity									
Common stock	2,979	10.3	-	-	(2,979)	2,979	10.5		
Capital surplus	2,595	9.0	-	-	(2,595)	2,595	9.1		
Retained earnings	5,083	17.6	-	-	(5,083)	4,989	17.5		
Difference in evaluation of other securities	8	0.0	-	-	(8)	61	0.2		
Foreign currency translation adjustment	23	0.1	-	-	(23)	9	0.1		
Treasury stocks	(109)	(0.4)	-	-	109	(108)	(0.4)		
Total shareholders' equity	10,582	36.6	-	-	(10,582)	10,526	37.0		
Total liabilities, minority interests and shareholders' equity	28,949	100.0	-	-	(28,949)	28,495	100.0		

(Unit: millions of yen)

Item	Period	March 31, 2006		December 31, 2006		Change	December 31, 2005	
		Amount	%	Amount	%	Amount	Amount	%
Net Assets								
Shareholders' equity		-	-	10,604	37.4	10,604	-	-
Common stock		-	-	2,979	10.5	2,979	-	-
Capital surplus		-	-	2,595	9.2	2,595	-	-
Retained earnings		-	-	5,140	18.1	5,140	-	-
Treasury stocks		-	-	(110)	(0.4)	(110)	-	-
Valuation and translation adjustments				33	0.1	33		
Difference in evaluation of other securities		-	-	(1)	(0.0)	(1)	-	-
Foreign currency translation adjustment		-	-	34	0.1	34	-	-
Minority interests in consolidated subsidiaries		-	-	153	0.6	153	-	-
Total net assets		-	-	10,791	38.1	10,791	-	-
Total liabilities and net assets		-	-	28,343	100.0	28,343	-	-



Consolidated Quarterly Income Statement

(Unit: millions of yen)

Item	Period	Nine months ended December 31, 2005		Nine months ended December 31, 2006		Change Amount	Year ended March 31, 2006	
		Amount	%	Amount	%		Amount	%
Service revenues		29,148	100.0	30,848	100.0	1,699	39,555	100.0
Cost of services		26,742	91.7	28,187	91.4	1,444	36,327	91.8
Gross profit		2,406	8.3	2,660	8.6	254	3,228	8.2
Selling, general and administrative expenses		1,984	6.9	2,051	6.6	67	2,607	6.6
Operating income		421	1.4	609	2.0	187	620	1.6
Non-operating income		33	0.1	31	0.1	(1)	45	0.1
Non-operating expenses		48	0.1	52	0.2	3	68	0.2
Ordinary income		405	1.4	587	1.9	182	597	1.5
Other income		-	-	-	-	-	85	0.2
Other loss		51	0.2	25	0.1	(25)	150	0.4
Net income before taxes		353	1.2	562	1.8	208	532	1.3
Income taxes		215	0.7	287	0.9	71	300	0.7
Minority interests in net income of consolidated subsidiaries		12	0.1	7	0.0	(4)	12	0.0
Net income		126	0.4	267	0.9	141	220	0.6



Consolidated Quarterly Statement of Cash Flows

(Unit: millions of yen)

Item	Period	Nine months ended December 31, 2005	Nine months ended December 31, 2006	Year ended March 31, 2006
		Amount	Amount	Amount
I	Cash flows from operating activities	(309)	573	454
	Net income before taxes	353	562	532
	Depreciation and amortization	579	628	816
	Other, net	(1,242)	(616)	(895)
II	Cash flows from investing activities	(1,786)	(938)	(2,338)
	Acquisition of property, plant and equipment, intangible assets, and securities	(1,683)	(1,002)	(2,416)
	Proceeds from sales of property, plant and equipment, and securities	1	52	141
	Acquisition of securities of newly consolidated subsidiaries	(342)	-	(342)
	Other, net	239	12	279
III	Cash flows from financing activities	1,905	(177)	2,300
	Increase (decrease) in short-term borrowings	772	(217)	550
	Proceeds from long-term debt	1,400	400	2,100
	Repayment of long-term debt	(37)	(133)	(70)
	Payment by redemption of corporate bonds	(50)	(50)	(100)
	Dividends paid to shareholders	(171)	(170)	(170)
	Other, net	(7)	(5)	(8)
IV	Effect of exchange rate changes on cash and cash equivalents	15	10	23
V	Net increase (decrease) in cash and cash equivalents	(174)	(531)	440
VI	Cash and cash equivalents at beginning of period	2,381	2,821	2,381
VII	Cash and cash equivalents at end of period	2,206	2,290	2,821